



**Appraisal
Institute®**

*Professionals Providing
Real Estate Solutions*

Atlanta Area Chapter 2nd Quarter Meeting

Thursday, April 26, 2018

Location

Cobb Galleria Centre, Two Galleria Pkwy., Atlanta, GA 30339

SCHEDULE

- 1:30 p.m. – 5:30 p.m. **Examining Property Rights and Implications on Valuation**
Instructor/Developer: Mr. Leslie Sellers, MAI, SRA, AI-GRS
- 5:30 p.m. – 6:30 p.m. **Reception (cash bar)**
- 6:30 p.m. – 8:15 p.m. **Chapter Dinner Meeting**
Keynote Guest Speaker: Amanda Rhein, Sr. Director of Transit Oriented Development, MARTA

CONTINUING EDUCATION & ATTENDANCE POLICY

The Appraisal Institute has approved 4 hours of continuing education for the “**Examining Property Rights and Implications on Valuation**” seminar. To receive credit, 100% attendance is required. Note: one hour of extra Appraisal Institute CE credit is approved for attendees who attend both the afternoon seminar and chapter dinner meeting. Note that the dinner meeting is not approved for state CE credit.

ABOUT THE SEMINAR

Examining Property Rights and Implications on Valuation, 1:30 p.m. – 5:30 p.m.

Valuation methods vary depending on intended use and user related to property rights. Learn about the history of property rights in the United States and how they are valued under different intended uses for appraisals. Gained a thorough understanding of how buyer motivations toward property can affect the value of real estate. Through a series of examples, discussions and observed scenarios, learn how to the value both residential and commercial properties will change with varying exceptions. The Dark Store theory is addressed, including the history and misunderstandings about the theory, and examples of sale lease-back transactions and build-to-suit transactions may change the motivations of the typical buyer. Enhance your understanding of how highest and best use relates to property rights through several case studies.

SEMINAR INSTRUCTOR & DEVELOPER

Mr. Leslie Sellers, MAI, SRA, AI-GRS, Sellers & Associates in Clinton, TN

DINNER SPEAKER

Amanda Rhein, Sr. Director of Transit Oriented Development, Metropolitan Atlanta Rapid Transit Authority

Topic: Ms. Rhein, Senior Director of Transit Oriented Development (TOD) of MARTA, will discuss the importance of TOD to increase MARTA ridership, generate new revenue and to support local community and regional economic development. MARTA seeks to work with the community, developers, and policymakers to promote TOD as a TOD sponsor for joint development of MARTA property, as a TOD stakeholder for development that occurs near a MARTA station, and as an advocate for sustainable land-use decisions within the Atlanta MSA. Ms. Rhein will also discuss recent TOD projects completed in the Atlanta region.

Registration Information and Form Next Page



ATLANTA AREA CHAPTER MEETING - REGISTRATION FORM

Thursday, April 26, 2018

Online (preferred): <http://www.appraisalinstitute.org/education/Atlanta.aspx> E-mail sbrockway@aiatlanta.org
or Mail: Atlanta Area Chapter Appraisal Institute, 2451 Cumberland Pkwy., #3510, Atlanta GA 30339. Make check payable to the Atlanta Area Chapter Appraisal Institute or pay with Am Ex, Discover, MC, or Visa.

FEEES

Seminar - \$100

Seminar & Dinner - \$135

Dinner Meeting - \$55

Early Registration Deadline is 4/22/18. Add \$10 to the above prices if registering after 4/22/18.

Check Your AI Status

- MAI SRPA SRA AI-GRS AI-RRS
- General Candidate Residential Candidate Practicing Affiliate Affiliate Guest

Name _____
Last First Middle Common Name for Badge

E-mail _____

Georgia Appraiser or Real Estate License #(s) _____

Company _____

Address _____

City _____ State _____ Zip _____ Business Phone _____

Check All Functions That You Plan to Attend.

- Seminar, 1:30 p.m. – 5:30 p.m.
- Dinner, 6:30 p.m. – 8:15 p.m.

Method of Payment

- Check (payable to Atlanta Area Chapter Appraisal Institute)
- Discover
- Visa
- MasterCard
- Am. Express

Amount Enclosed or to Charge \$ _____

Card No. _____ CCV # _____ Expiration Date _____

Cardholder's Printed Name _____ Signature _____

Cardholder's Billing Address, Street or PO Box _____ Zip Code _____

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